

IJ9AFD

Time : 2 Hrs. **FYBMS**

FHS

oct - 09

1st sem

Max. Marks : 60

- NOTE :** 1) Section I is compulsory.
2) Answer ANY 3 Questions in Section II.

SECTION I

- Q. 1 Explain the Concepts :-** (15)
- 1) Cognitive Dissonance
 - 2) Negotiation Skills
 - 3) Emotional Intelligence
 - 4) Personality
 - 5) Creative Thinking

- Q. 2** Explain the concept of human skills and mention the fundamental concept to understand the nature of people. (15)

SECTION II

- Q. 3 A)** What is a group? Why do people join groups? (5)
- B)** Discuss how a person's life position affects interpersonal relationship. (5)
- Q. 4** What is lateral and vertical thinking? Discuss thinking hats described by Edward de Bono. (10)
- Q. 5** Define attitude and describe how attitudes are formed? (10)
- Q. 6 Write Short Notes : (Any 2)** (10)
- 1) The standford - Binet Test of intelligence
 - 2) Stress Management
 - 3) John's Window.

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